



HIRING
THE RIGHT
TEAM
Checklist



HOW DO YOU KNOW IF YOU'VE HIRED THE RIGHT TEAM

MURPHY'S
Design

Hiring a remodeling team can be stressful, daunting, and confusing. How do you know if you've picked a trustworthy reliable team?

If you can check off the boxes below, you'll know you've picked the right team for you!

- Are they willing to communicate via phone? Taking some time before coming to your house? Or are you limited to a scheduler or gatekeeper?*
- Are they listening to you and your ideas? And I mean actually genuinely listening to YOU.*
- Do they seem like they're looking forward to working with you? Or do you feel rushed, and pressured into decisions just so they can get the job finished?*
- Have you seen photos of similar projects in their portfolio, do they convey the finishes and quality you expect and want to see in your home?*
- Have you seen third party reviews and testimonials from past customers that make them sound like the people you would want in your home?*
- Are they willing to discuss project costs and budgeting (in very general terms) before they come to your home?*
- Will they provide you with a detailed proposal estimate that can be used as a "guiding budget" before you commit to a retainer?*
- When in your home are they respectful? Are they patient and did they bring or provide valuable information that helps you make the right decisions?*
- Did you get to meet or interview the designer or project manager before signing the retainer?*
- Are you able to comfortably discuss the quality of materials being used and where they're coming from? If they fit your budget and if not are they going to find products that do?*
- Lastly, how do you feel about them in your gut? Do you like them? Honestly truly like them as human beings and find them honest in their responses, easy to talk with and comfortable enough to talk with that you can voice your concerns to them?*

Making sure you hire and work with the right team creates a fun and exciting process that will make your project and all the decisions flow just at the right time.

Enjoy the Journey! *Cindy*